



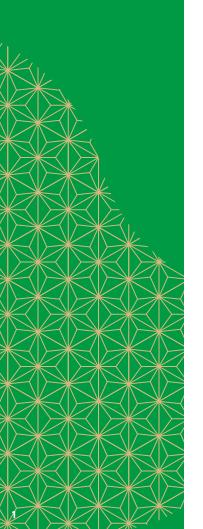
JAPAN -2nd issue



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Introducing Sunco Originals and Recommendations



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Self-drilling screws with the sharpness of a Japanese sword and the most extensive selections of pre-assembled washer hexagon cap screws in the industry

The World of Fasteners

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Koyo Seibyo Corporation Sakae Seibyosho Limited Company

The Japanese TV programme 'The World of Fasteners' appears in the TV listings. The programme focuses on Japanese fasteners manufacturers, while also introducing company culture and trivia.



Hello Socket Boys and Girls Around the World

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There are still many fastener companies around the world that we don't know about. Introducing two US companies

KM Carburetor Quality Nut & Bolt Co.

Revolutionizing Motorcycle Restoration

Fasteners for farm stores

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Sunco by numbers

Sales

Previous year: 262 million USD (YOY 97.9%)



Number of items sold



billion items

Previous year: 7.0 billion items (YOY 87.5%) Number of items handled



million items

Previous year: 1.82 million items (YOY 112.6%)

Number of customers



companies

Previous year:

6,070 companies(YOY 101.2%)

 Number of suppliers



companies

Previous year: 1,240 companies **(YOY 101.9%)**

Number of cartons shipped

million cartons

Previous year:

2.13 million cartons (YOY 97.0%)

8,260 cartons

Previous year: 8,600 cartons **(YOY 96.1%)**

Previous year: 28 million items (YOY 86.9%)

Average number of cartons shipped per day

Average number of items shipped per day

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Fastener of the Month



Self-drilling screws with a Japanese sword like sharpness

'It's as sharp as a Japanese sword.' says the developer.

Oniba Pias is an innovative brand of products that can be screwed directly into plates or h-shaped steels without drilling preparation holes into the base metal. It is an original product of Sunco Industries. It took four years to develop this product. To minimize delivery times and costs, the company opted for the common material SUS410. Given Japan's susceptibility to earthquakes, more and more buildings are being built with earthquake resistance. Responding to customer requests for longer drill cutting edges due to the trend of thicker and

stronger building materials, we developed this product. 'If it's thin, it breaks. But if you make it thicker, it's harder to screw in... It was difficult to achieve both strength and speed. It is revolutionary that a nominal 4-diameter SUS410 drill screw can penetrate a 4 mm stainless steel plate without having to create a hole in advance.' the developer says.

The surface was seized with a hard, smooth material and the tip angle was adjusted to make it easier to insert the

stainless steel plate Penetrating

screw into the product. In the future, the company plans to diversify recess shapes beyond the cross recess and manufacture rust-resistant products for European market, where the rain tends to be more acidic than in Japan.

Handles approximately **22,000** types of

Pre-assembled washers and hexagon cap screws

Sunco Industries handles one of the most extensive selections of Pre-assembled washer hexagon cap screws in the industry, offering approximately 22,000 different types. Our product range includes items with various head shapes, such as hexagon socket button head screws. Notably, the hexagon cap screw PU=3 is our original product. By incorporating an undercut, even a single thin plate can

be securely fastened without a gap. Since its launch in 2015, this product has proved to be very popular. Customers can order from as little as just one piece. There is no minimum order requirement, even for low-demand items. Sunco remains committed to listening to the customers and expanding the reach of our Pre-assembled washers hexagon cap screws worldwide.







Airing every 1st and 3rd Thursday night from 10:58 to 11:06 on TV Osaka!

Comedy duo "Nakagawa-ke" perform a skit playing the factory manager and an employee in a screw factory. Appearing as well is the president of Sunco Industries, Yoshihide Okuyama, as "the man who loved and was loved by screws" who also shares interesting facts about screws.



Proud to be 'Made In Japan' / Koyo Seibyo Corporation

Koyo Seibyo Corporation, is based in the Takaida area of Higashiosaka City; a densely populated, manufacturing area. It produces many of the bolts used for securing solar panels and TV aerials to buildings. They also make the adjustable bolts used under vending machines to adjust their height. As a company, they are proud of their Made in Japan label.



The height and level of vending machines are adjustable.



The company's president's hobby is performing magic tricks! He practices regularly and says he wants his employees to enjoy being part of the company.



President Mitsuhiro Okamoto

Address: 5 -1-44 Takaidanishi, Higashiosaka, Osaka, Japan Tel: +81 (0)6-6781-3155



Our fasteners play a part in the world-famous, internationally recognised hybrid car, the Toyota Prius!



President Eikichi Hashimoto

We have the fasteners you want! /
Sakae Seibyosho
Limited Company

Sakae Seibyosho Limited Company manufactures fasteners are used in so many familiar places; in cars, motorbikes and agricultural machineries – all indispensable for our daily life. One of their best-known products is the fasteners used for fixing power distribution panels for the famous Japanese car, the Toyota Prius. The company keeps growing – powered by employees who are passionate about the products that they are creating!



The Toyota Prius uses Sakae Seibyosho's screws for fixing power distribution panels.

Address: 2-2-10 Kashitanishi, Higashiosaka, Osaka, Japan Tel: +81 (0)6-6727-1643

Hello Socket Boys and Girls Around the World!





There are still many fastener companies around the world that we don't know about.

Let's say hello...



KM Carburetor

Revolutionizing Motorcycle Restoration

o KM Carburetor

Adress:
P.O. Box 380273
Clinton Township,
Michigan, 48038
United States of America
TEL: +1 313-590-8086
Representative:
Kurt Muehlbacher



In the heart of Clinton Township, Michigan, KM Carburetor is rewriting the rules of motorcycle restoration. Formally established in 2020 by Kurt and Sarah Muehlbacher, this dynamic duo brings passion and precision to their craft with help from motorcycle restoration expert, J.R. Luksik.

Their specialty is breathing life back into the carburetors of vintage Japanese motorcycles. Before they set up their business, they found the norm for restoring carburetors for vintage Japanese motorcycles was to resurrect these gems by re-plating original fasteners and replacing ones that were badly damaged. Few companies stocked new versions of these important tiny warriors and even fewer offered the necessary quality; sourcing them was like searching for a needle in a haystack. Generic, low-quality parts flooded the market, leaving restorers frustrated and compromising the final result.

That's where KM Carburetor came in! Their mission is to redefine the carburetor restoration experience. No more generic bags of parts. Instead, their JIS screw kits and carburetor restoration kits are the gold standard - with focus on parts actually made in Japan. They are kits of the highest quality and meticulously curated, with each part individually labelled. Imagine an installer confidently knowing where every screw belongs - that's the KM Carburetor way.

KM Carburetor's strength lies in their ability to offer the most complete solution available by focusing on motorcycles that they are personally familiar with. Their reputation has rippled across America. They're not peddlers; they're curators. Every part they offer they've tested on their own steeds. Fit, function, finesse—it's non-negotiable. They wouldn't sell what they wouldn't ride. Quality isn't a promise; it's their DNA.





Quality Nut & Bolt Co.

Fasteners for farm stores

Founded in 1990 by Jack in South Dakota, Quality Nut & Bolt Company set out with a clear mission: to be the best wholesale supplier to the niche market of the farm stores that can be found all across the USA. For the past 32 years, the company has thrived under Jack's guidance, earning a reputation for exceptional service and unwavering commitment.

In 2022, the torch was passed to a new generation. Jesse stepped into the role, determined to carry forward Jack's legacy. Their success lies in genuine care for their customers. Jesse says, "we treat our customers like family, especially during challenging times".

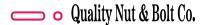
They chose to focus on the niche market of farm stores because they believe in empowering small businesses across America. Their strength lies in maintaining a 99% fill ratio, 99% accuracy, and timely deliveries. Plain and simple, they're here to take good care of their customers.

Their main product line-up includes fasteners of Grade 2, 5, and 8 (coarse and fine thread) as well as metric 8.8 and 10.9 (coarse, fine, and extra fine thread). They sell by the pound, streamlining the checkout process for their valued customers. This approach not only speeds up transactions but also leaves a

positive customer experience.

Their long-term aims are to continue to expand their presence in farm stores across America and continue to take care of their customers with their excellent customer service.

Quality Nut & Bolt—a legacy built on quality, service and bolts that hold more than just structures together.





Adress: 2900 W Sencore Dr - Ste 102, Sioux Falls, South Dakota 57107 United States of America TEL: +1 605 338 0852 Representative: Jesse Bennett











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About Our Company

Delivering fasteners around the world with an industrial-leading technology distribution centres.



Sunco Industries is Japan's largest fastener trading company. Our motto, 'There's nothing we don't have', reflects our vast inventory and we ship about 30,000 items daily. We are excited to showcase our distribution centre, that handles a tremendous volume of shipments every day.

Located in Higashiosaka, the heart of Japan's largest fastener production region, our centre is equipped with state-of-art technology, enabling us to ship anything from a single screw to full pallet units.

Our distribution system, powered by world-class IT technology, is a source of pride. The introduction of the Rotary Rack (picture 1) following the Great East Japan Earthquake in Tohoku has significantly boosted our productivity.

Not only does it safeguard products during seismic events, but it has also increased productivity by 250% compared to traditional methods of pick up.

Additionally, our patented mathematical model predicts and suggests products to customers before they even place an order.

With the rise in loose items shipments - now comprising about half of all shipments - our IT-enabled Rotary Rack system efficiently supports these types of deliveries. (picture2) When an order is received from a customer, the Rotary

Rack picks up the goods and the goods are automatically dispatched. The Rotary Rack then automatically returns to its original position. Our strength in bulk and same-day shipping is so renowned that it's considered a pillar of the Japanese fasteners industry's infrastructure.

We are committed to further investments to enhance our same-day shipping capabilities and provide even more detailed services to customers.

Sunco Industries' distribution centres are continually evolving, growing daily to better serve our valued customers.

Major exhibitions in South-East Asia in 2024

19th to 21st June	Tokyo	Mechanical Elements Exhibition Machine parts, Processing technology exhibitions
2nd to 4th October	Osaka	
20th to 22nd May	Shanghai	Fastener Expo Shanghai
5th to 7th June	Taiwan	Taiwan International Fastener Show

Are you intrigued? Well come and visit our home: Sunco's distribution centre!

A short 2 to 3-hour flight from Taiwan or China will bring you to Japan. We'd be delighted to have you stop by during exhibitions or other events in the area!

Contact

export@sunco.co.jp



The Tsujikodani waterwheel, now restored, at the base of Mount Ikoma. It supplied water to the local pharmaceutical and milling industries.

Higashiosaka City

Located to the east of Osaka, it is the third largest city in the Osaka prefecture.

Area

61.78km

Population

485,709 As of January 2024

Higashiosaka: A skills based City

Higashiosaka has developed as a great location for skilled craftmanship to flourish. The history of the manufacturing industry in this area is deeply rooted in its historical background and geographical conditions. A thriving agriculture-centred economy existed in the area, but the arrival of the Industrial Revolution brought many manufacturing industries to the area.

Pre-Industrial Revolution

The many rivers of the vast Osaka Plain are a reminder that much of the land was originally underwater. In the 18th century, the flood control work was done to reclaim the land for agricultural use. Rice farmers started to grow cotton as a secondary business, which in turn led to the proliferation of waterwheels that helped local industry to thrive on the arrival of the Industrial Revolution.

Post Industrial Revolution

The construction of the railways, from latter part of the 19th Century to the early years of the 20th Century in the Mount Ikoma area, brought a growth of population, including commuters who could now travel to work in central Osaka by train. Industries locating in the area also increased as manufacturers, such as the core wire industry, found the abundance of waterwheels a major attraction for the establishment of their factories in the area.

[Density of Business Establishments in Major Cities in Japan]

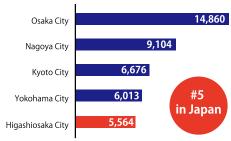
Comparing cities with more than 4,000 businesses based on the 2021 Economic Census of Activity



Number of businesses per 1km of inhabitable land area

[Number of businesses in major cities]

Economic Activity Census by City: 2021



After World War II

Many trading companies supplying parts for the shipbuilding companies set up around Osaka Bay. In the Higashiosaka area, a lot of manufacturers made products using local materials, such as the core wires made in Ikoma, and supplied them to the ship docks. As the Japanese primary industry shifted to the manufacturing of cars and home appliances, the manufacturers in Higashiosaka, blessed with a large skilled workforce and benefiting from its geographical location, also increased their production output dramatically.

Higashiosaka has become known as a great location for skilled craftsmanship due to the combination of its natural environment, the improvement of the transport networks and the fact that it was able to respond to the changing manufacturing needs. 90% of companies in Higashiosaka City are independent businesses, thus many of them reply on their close networks with neighbouring manufacturers.

HANAZONO KINTETSU LINERS

Back in the Japan's top rugby league and aiming to be number 1!

Hanazono Kintetsu Liners Rugby Team's home ground is the Hanazono Rugby Stadium in Higashiosaka, one of the most historic and famous rugby stadiums in Japan. Over the years many of the most crucial and exciting matches have been played here on this sacred turf.

Founded in 1929, the Liners have a long history and hugely supportive, enthusiastic fan base. They've won the All-Japan Championship three times and the Company Championship eight times. From 1950s to 1970s they won many titles—it was their golden era. Their successes made them a major presence in Japanese rugby.

Currently they are in the top Japanese division, "Japan Rugby League One". However, their results in the 2018 to 2022 seasons were disappointing and led to relegation, but new players and training regimes have helped the team to return to the top league last season.





Based in Hanazono, a legendary rugby ground.

Australia's capped players,
Quade Cooper (left) and Will Genia (right)

The key players in the current team are the world class duo, Quade Cooper and Will Genia, both of whom have experience of playing in the Australian National Team. They joined Liners in 2019 and have proved valuable not only during the game but also in building a positive team spirit. When they came to the top of the second division, Cooper said, 'We have to make sure we don't get relegated and now we have to climb the next mountain. The journey continues.'

The team is now back in the top division - but still at the bottom of the league. This is the moment of truth. The journey to become number one in Japan once again has only just begun. The team will continue to battle their way back to the top.



